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One cent per word. No charge less than \$.25
Six consecutive insertions, per word .05
By month, per line 1.00

A LETTER FOR YOU.
Replies sent in care of The Herald office under the following ad:
These replies should be called for not later than one week after being published.

A. I. C. O. I. Co.
A. J. E. S. K. S.
D. J. E. S. K. S.
D. J. E. S. K. S.
D. J. E. S. K. S.
D. J. E. S. K. S.

For Sale—Real Estate.

MAYFIELD REALTY CO., Valley land.
6-ROOM COTTAGE ON ARIZONA.
Lot 42x120, south front, all rooms with gas, and modern throughout. Only \$4500. \$2000 cash, balance on 6 months. HOLMAN & HATCHER, Morgan Bldg.

VALLEY LAND BARGAIN.
26 acres about 2 miles from Las Cruces, in cultivation, on main Dona Ana ditch. Under Leasburg diversion. Land arounding this tract held at \$150 an acre in no better condition. One of the best snags in the valley. Price \$2200.

SATTLEY REALTY COMPANY.
Las Cruces, N. M.

NOW IS THE TIME TO BUY THE HOME PLACE

That you have been after.
We can sell you this small little 4-room cottage, gas, electric light and phone, near car line, \$150 down, balance \$25 per month; south front, nice lawn, cement walk, cross, and large chicken yard. This property is not located in the outside addition. The price is \$2900.

Cassidy & Davidson.
211 St. Louis St.

LOWER VALLEY BARGAIN.

757 acres of very fine land, 420 acres in the valley, rest level table land. Over 2 miles from Las Cruces. One mile of a town, five miles from the macadam road. This is the best buy in the valley. \$15.00 per acre, 1-3 cash, balance 1, 2 and 3 years.

PETERMAN-LANDSEN REALTY CO.
2154-4 rings black, Ysleta, Tex.

134 Acres

Ten miles below city, on county road, 200 acre tract, 134 acres, 200 acre tract, on canal, good 4-room house. Good buy. \$3500; one-third cash, balance 1, 2 and 3 years.

HOLMAN & HATCHER, Morgan Bldg.

A CUT IN THE PRICE.

Twelve lots at the head of Montana street, every city lot, close to car line. Lots in next block sell for \$450 each. You can buy the 12 for \$5000, one-third cash, balance 1 and 2 years.

Heineman-Morrison Real Estate Co.
207 Mills Street.

FOR SALE.

50 acres near the El Paso dairy farm about 3 miles from El Paso. This land has been under cultivation within the past 3 years. A fine chance to re-plant in tracts of 10 to 20 acres each at a good advance. Price \$125 per acre; terms 1-3 cash, balance 1 and 2 years at 8 percent.

Three lots on Boulevard corner, in Bassett's addition; 3 blocks north of Southwestern shops. Price \$400 per lot; terms.

Close in on Upson Ave. we have a desirable building site, 37x120 feet. Price \$1500.

\$5000 will buy an Mesa Ave., near Boulevard, a 5 room brick cottage. Compare this price with other properties offered for sale on this street, and you will find this to be the best bargain offered.

FOR RENT.

709 Brown St., \$25.00.
811 E. Overland, 4 rooms, \$25.00.
201 W. Rio Grande, 6 rooms, \$35.00.

BEHR & WATTS.
WE WRITE FIRE INSURANCE, MONEY TO LOAN.

CITY NATL. BANK BLDG.,
114 W. 4th St.
Phone 424.

READ THIS LIST.

37x120, south front, 9-room pressed brick house; California St., good mantles; \$6500, \$1000 cash, balance to run 5 years.

43x120, south front, red pressed brick, new; Arizona St., 6 rooms on main floor, 4 rooms in basement, partly completed; extra large fireplace and big living rooms in basement; good at front and back porches, back porch screened, garage, coal house, servants' room in rear. A nice opportunity for anyone seeking a good home. Owner leaving city, offers for less than original cost. \$4600, \$900 cash, balance in monthly payments.

50x120, south front, new red pressed brick house, nice mantles, all modern, built last year, beautiful yards; Altura Park, \$2800.

43x120, east front, N. Campbell St., 8-room pressed brick, all modern, lots of large closets, two porches, beautiful yard, a most desirable home. \$6750, long time, easy payments.

We have a number of nice little homes for sale on easy monthly payments. Why pay cash when you can own your own home?

Some good rooming houses for sale. Some good buys in valley land. Some few snags in outside city property.

We will buy the ground and build you a home, or we will build you a home for a small cash payment, and the balance on monthly payments, just like paying rent. We will be glad to explain our plan.

We write all kinds of insurance.

HENRY & HUGHES.
Suite 30, City Natl. Bank Building.
Phone 263.

SOMETHING FOR NOTHING.

400 acres of lower valley, between 400 and 500 acres of first-class valley land, plenty of timber, water and grass, small house, corrals and pump, balance of land fine pasture, all under fence. We have had this on our list at \$2500, but the owner is compelled to sell within the next couple of weeks he has authorized us to accept practically the best offer obtainable. He will throw in as a BONUS a lease of 1000 acres of fine valley land adjoining at 30 an acre.

7 rooms, Magoffin Ave.—Will sell beautiful furniture and lease, \$200. Must leave city; fearful sacrifice. \$3500, \$2500 cash, balance on 6 months. Some few snags in outside city property.

We will buy the ground and build you a home, or we will build you a home for a small cash payment, and the balance on monthly payments, just like paying rent. We will be glad to explain our plan.

We write all kinds of insurance.

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Suite 30, City Natl. Bank Building.
Phone 263.

BEAUTIFUL 5-ROOM HOUSE.

On Boulevard, modern in every way, large lot. Inquire about this, as the price has just been reduced from \$4500 to \$3500. Speak quickly; it is a bargain.

W. F. PAYNE.
Angelus Hotel Building.

ATTRACTIVE COTTAGE IN EAST EL PASO FOR \$2250.

Has 4 large rooms, 2 porches, bathroom, and a lot of other nice things. Price \$2250, cash, balance monthly.

LOVE STAR LAND CO.,
213 Mills Street.

MAYFIELD REALTY CO., Valley land.

WANTED—5-room unfurnished house, in good location; must be a bargain. Box 502.

WANTED—Good ranch up the valley; has to be a bargain to be considered. Box 284.

WANTED—Position, by lady stenographer; best references. Address Comstock, Herald.

TEN THOUSAND DOLLARS TO LOAN

on real estate security. Moore & Moore, attorneys at law, Caples Bldg.

A SNAP IN ALTURA PARK.

Nine lots for \$1050. The lots adjoining are held at \$200 each. See us quick.

LOVE STAR LAND CO.,
213 Mills Street.

BEAUTIFUL SHELTER PONY, surrey

and harness for sale; fine condition. Call and see. 809 N. Virginia.

Herald Want Ads Knock At Your Door.

The little want ads are typical of the American business methods. They demand immediate attention. They are brief and to the point. You must act quickly when the opportunity is presented or the chance to do business is lost.

Too Late To Classify.

EVERYTHING IN THIS LIST.

WANTED—To trade 10 acres near Peecos for El Paso property; will trade on house or vacant lots. Answer Peecos, care Herald.

FOR RENT—Half of 6-room cottage, unfurnished; good location; private entrance; \$17.50. Phone 220.

POSITION—In or out of city, by an experienced, rapid and accurate accountant; bank reference. Address W. F. Payne, Angelus Hotel Building.

LADY who has specialized on tuberculosis would like to take charge of convalescing patient. Address 229, Herald.

STORE AND COTTAGE.
On corner lot 50x125 ft.; would pay 15 per cent on purchase price of \$5000; must be sold, as owner is leaving city.

JAY F. KNOX.
Room 4, Stevens Building.

10 ACRES VALLEY LAND.

All in garden truck; between El Paso and Ysleta; cheap.

MCKENNEY REALTY CO.,
Room 4, Stevens Bldg.

CLOTHING—Highest prices paid for men's and boys' clothing. Address 2066.

FOR BETTER GLASSES Ask Segall.

THIS IS TRUE.
Anyone can build you a good house at a low price, but to build you a real good house at a reasonable price has been a problem. We have solved it. Come in and we'll tell you how.

Mayfield Realty Co.
We Build and Sell Homes.

VALLEY LAND.

We have some bargains.

W. F. PAYNE.
Angelus Hotel Building.

SAN DIEGO lots and two 1-acre tracts to trade for El Paso property. Address 29, care Herald.

FOR SALE OR TRADE—Gas range, 2 fire grate boxes for coal cooking range. 1700 Tobin Place.

MULES FOR SALE—At Washington park fair grounds.

A SNAP, if taken at once: A first class car, good location; opposite theatre. Address 1010, care Herald.

FOR SALE—\$7000.
Two-room house, with porch, on 2 lots; 3309 T. P. street, Payne's addition. \$700. Bell phone 2004.

NEED GLASSES? Ask Segall.

FOR SALE—\$11 MESA AVENUE.
Five-room brick; good terms.

MCKENNEY REALTY CO., Sole Agts.,
Room 4, Stevens Bldg.

FOR RENT—3 unfurnished rooms. 614 N. Florence street.

NEW FURNITURE of a 10-room house for sale. Inquire C. Herald.

WANTED—Delivery boy, with bicycle. Potter Drug Co.

FIRST CLASS business man of many years' experience, both in office and as manager, desires position, or would invest in a business in or out of El Paso that would stand examination. Address Postoffice Box 409, El Paso, Texas.

ONE OF THE PRETTIEST HOMES
In the city, consisting of 7 large rooms, living room 17x21 feet, situated in one of the best residence sections; 2 1/2 lot, cement walks, grass, etc.; can be bought for \$7500. Don't fail to see it, and see it soon.

Mayfield Realty Co.
Sole Agents, Plaza Block.

FOR SALE—In Government Hill, 5-room brick cottage, 2 full lots, \$2400; \$1000 down, balance terms. Write B. R. Herald.

WANTED—Competent millinery salesladies. Apply Bloch Millinery Co.

LOST—Brooch with small diamonds and pearls; reward if returned to Bloch Millinery Co.

FOR RENT—Beautifully furnished new home, piano; in best district; 8 large rooms, den, reception hall, 2 screened porches, and rent part of upstairs. Write A. Herald.

MAYFIELD BUILT
Signifies HONEST CONSTRUCTION, CONVENIENT ARRANGEMENT AND ARTISTIC DESIGN.

FOR RENT—Nicely furnished room, joining bath; sleeping porch, large enough for 2 beds; in private family, where it is quiet and no children. Phone 1582.

FOR SALE—Large, flat top desk, practically new, reasonable price. See J. R. Kingery at the Popular.

YOUNG MAN, speaks good Spanish, experienced in general merchandise, wants position. Address J. 38, care Herald.

AUTOMOBILES TO TRADE.

New and secondhand automobiles to trade for real estate or vendors' lien notes.

JAY F. KNOX.
Room 4, Stevens Building.

Masonic Notices.

EL PASO LODGE, NO. 127, A. F. & A. M.
Regular meetings 1st and 3rd Wednesdays of each month.

E. W. S. New Secy.
Masonic Relief Board—106 Mesa Ave.; hours 10 a. m. to 12 m.

A. & A. S. RITE OF FREE MASONRY.
Meets the second and third Mondays of each month in Masonic Temple.

W. H. McCallouch, Secy.

SELECT DANCING ASSEMBLY.
FURNITURE, RESTAURANT, GOOD HALL, EVERY SATURDAY NIGHT.

GENE HARRIS GOES TO SCHOOL.
Personal—Gene Harris is going back to Austin to attend the Texas university law school.

Desiring to return and receive his degree of bachelor of laws in order, as he says, "to keep his friends out of jail and his enemies in," Eugene Harris will leave Tuesday evening for Austin to enter the Texas university law school for his senior year. All of which gladdens the hearts of the Associates but puts the reverse English on Gene's friends here.

SEASON RESERVATIONS THURSDAY.

The chart for season reservations will be open Thursday morning at 9 o'clock at Frank R. H. office, Crawford theater building. Main street entrance, opposite Plaza.

WANTED—Responsible position by young man as accountant or cashier; 7 years' practical experience; also first class stenographer; can furnish best of reference and personal bond if necessary; present employed, but wish to make a change. Address Box 121, City.

WANTED—Woman to do cooking and general housework; three in family. Apply 1019 A. St.

WANTED—Ladies to call at 614 N. Kansas to have their flesh reduced without drugs, and thin hair guaranteed to be made thick and grow, and hair restored to natural color; manhandling and face massaging, 21 treatments for \$2.

FURNITURE—Highest prices paid for secondhand furniture. Bell 266; Auto 2666.

SIX-ROOM BUNGALOW
At a price that will surprise you.

Mayfield Realty Co.
We Build and Sell Homes.

WANTED—2-room house
Reasonably close in; party has \$500 to pay as first payment.

MCKENNEY REALTY CO.,
Room 4, Stevens Building.

FURNISHED 4-room cottage for rent; elegant and comfortable; gas range and all conveniences; \$25. 710 N. Oregon street.

FOR SALE—Entire furnishings of 5-room house, complete, at 704 W. Young.

WANTED—Lady singer for quartet. Address Lock Box 970, City.

WE HAVE A BUYER

For a small house in East El Paso or Bassett's addition.

MCKENNEY REALTY CO.,
Room 4, Stevens Building.

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